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## BSF has a solid investment profile and clearly articulated strategy



1.



#### Leading banking group in Saudi Arabia with a strong focus on domestic operations

2.



#### Dominant corporate banking franchise with deep institutional knowledge and relationships

One of Saudi Arabia's leading providers of banking services to large corporates and micro, small and medium sized enterprises (MSMEs) 5th largest bank in Saudi Arabia by total loans and advances, with the 9.3% market share in the corporate segment

3.



#### Well capitalised balance sheet supporting BSF's growth ambitions

Robust capitalisation levels well-above regulatory requirements, supported by internal capital generation through strong profitability 20.9% total capital adequacy ratio which is comfortably above regulatory minimum

4



### Robust funding and liquidity profile

Attractive funding base with customers' deposits representing 73% of total liabilities – Non-interest-bearing deposits constitute 47% of the total deposits SAMA loans to deposits ratio ("SAMA LTD") at 82.2% below regulatory levels - Strong LCR and NSFR of 168% and 116% each

5



#### Clear strategy driven by targeted initiatives and ambitious aspirations

Refocused and simplified **strategy for an evolving external environment and an optimized internal structure**, built on BSF's core business strengths Driven by ambitious aspirations for **market position**, **profitability and customer experience** 

6



### **Experienced management**

Best-in-class Executive Management Team

Considerable and diverse experience in the banking industry and strong skills in operating financial institutions in the local, regional and international markets

# We are a leading banking group in Saudi Arabia with a strong focus on domestic operations



- BSF is the successor to Banque de l'Indochine (est. 1949)
- BSF was then established by Royal Decree No. M/23 as a Saudi Arabian joint stock company in 1977, in accordance with regulations requiring KSA National majority ownership.
- BSF was previously affiliated with CA-CIB, a wholly-owned subsidiary of Crédit Agricole S.A., which held a 31.1% interest in the Bank, which was fully divested by 2019.





# Headquartered in Riyadh: Subsidiaries in KSA: 80 branches across the Kingdom **BSF Capital** Domestically systemic bank **BSF** Insurance Agency JB Sakan Real Estate Financing Company Universal Bank model: Joint ventures in KSA: Corporate DNA (80% of our loan book) Insurance with Allianz Full suite of conventional and Islamic products Growing Retail loan book

BSF Investor Presentation | 1H 2025

Core focus on the Saudi market



## Corporate

One of the largest providers of corporate banking services in the Kingdom

#### **Key products:**

- demand accounts
- deposits
- overdrafts
- loans and other credit facilities
- project finance
- cash management
- trade finance
- structured trade & commodity finance
- derivative products

52% of Group Operating Income



## Retail

A wide network of branches, ATMs, digital platforms and mobile apps to deliver trusted services and outstanding experience to its customers

#### **Key products:**

- demand accounts
- overdrafts
- loans
- saving accounts
- deposits
- · credit and debit cards
- consumer loans
- forex products
- auto leasing

29% of Group Operating Income



# Investment Banking and Brokerage

A leader in investment banking, wealth and asset management, and securities brokerage in the Kingdom of Saudi Arabia

#### **Key products:**

- investment management services
- asset management activities related to dealing, managing, arranging, advising and custody of securities
- retail investments products
- corporate finance
- international and local shares brokerage services
- insurance

6% of Group Operating Income



## Treasury

Diverse client services, market making, as well as managing the Bank's liquidity and risks.

#### **Key products:**

- treasury services
- trading activities
- investment securities
- FX
- rates
- money market
- Bank's funding operations
- derivative products

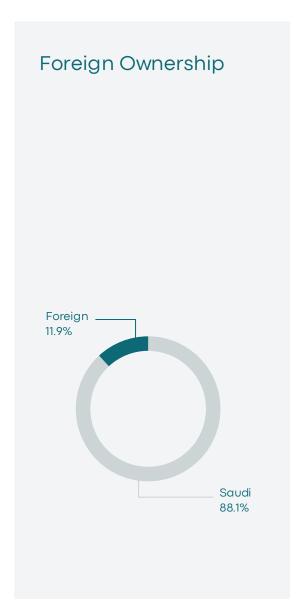
13% of Group Operating Income

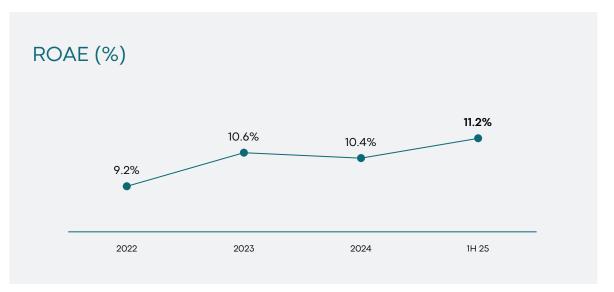


## Focus on consistent delivery of shareholder returns over the years











## Market parameters and share price performance







Market Capitalization (北Bn)

44.7

4.56% of KSA banking sector

0.49% of KSA stock market

BSF Share Price (业)

17.9

52 weeks range [14.6 - 18.9]



Price to Tangible Book

1.09x
20,25

Price to Earnings
Ratio (LTM)

9.6

LTM

# Experienced and dynamic executive management team



Bader Alsalloom

Chief Executive Officer

- BSF: appointed Apr-21
- Saudi Investment Bank: Deputy GM Corporate Banking 2 years
- · SABB: Deputy GM Comm. Bnk; 15 years



# Ramzy Darwish Chief Strategy and Finance Officer

- BSF: appointed CFO Dec-22
- SNB: 17 years where positions included Head of Treasury, Head of Principal Strategies and Investment, and Head of ALM



Majed Alsadhan

Chief Wholesale Banking Officer

- · BSF: appointed Head of WB Nov-22
- Previously over 4 years with BSF as head of Corporate Banking Central Region and Head of Corporate Banking
- · Previously GIB, SABB and SAMBA



# Mohammed Abdulrahman Alsheikh Chief Personal Banking Officer

- BSF: appointed Jul-18
- · Al Rajhi Bank: AGM Retail Banking in 2017
- · ANB: 6 years
- · SABB: 3 years



## Mutasim Mufti Chief Risk Officer

- · BSF: appointed CRO Jan-21
- BSF: Regional Corporate Banking Group Head for 10 years, Deputy Corporate Banking Group Head for 4 years, Deputy Chief Risk Officer for 3 years



# Zuhair Mardam Chief Treasury and Investment Officer

- BSF: appointed CTIO Oct-22
- BSF: Head of Global Markets Group 3 years; 18 years with BSF



## Mohammed AlModaimeegh Chief Operations Officer

- BSF: appointed COO Sep-24
- · BSF: Head of Operations, 2023
- · SAIB: AGM Operations
- Other management positions, including COO JPMorgan Saudi Arabia



# Majed Alghanemi Chief Transformation Officer

- BSF: appointed CTO Mar-25
- HRSD: Vice Minister of Social Development
- · SAB: Chief Operation Officer
- 25+ years of diverse leadership experiences (Banking, Government, Telecom, Defense and Healthcare)



# Abdallah Alshaikh Chief Legal, Governance, and ESG Officer, Corporate Secretary

- · BSF: appointed in 2018
- · 15 years relevant experience
- · SAMBA: Head of Legal & Corporate Secretary
- · SAMA/CMA: legal positions



# May Al-Hoshan Chief Human Capital Officer

- BSF: appointed Aug-18
- · Alawwal: Human Resources GM
- · NCB Capital: Head of HR



Ibrahim F. Alsanebi
Chief Audit Executive

- BSF: appointed CAE Apr-24
- BSF: Head of Banking Audit (Operations, Credit and Retail audit); 7 years at BSF in total
- 15+ years of audit experience in Banking including BSF, ANB and Ernst & Young



# Yasser Al-Anssari Chief Compliance Officer

- · BSF: appointed CCO in 2021
- · GIB: Compliance Group Head
- · Al Rajhi Bank: Global Chief of Compliance
- · JPMorgan Chase Riyadh: Head of Compliance & AML



# Operating Environment

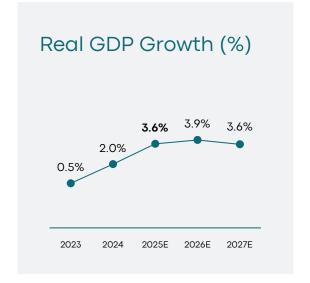
Investor Presentation 1H 2025 **♥**BSF

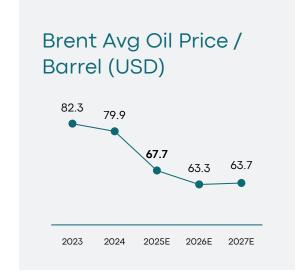
Saudi Arabia's real GDP growth is estimated at 3.6% in 2025 and is expected to accelerate to 3.9% in 2026

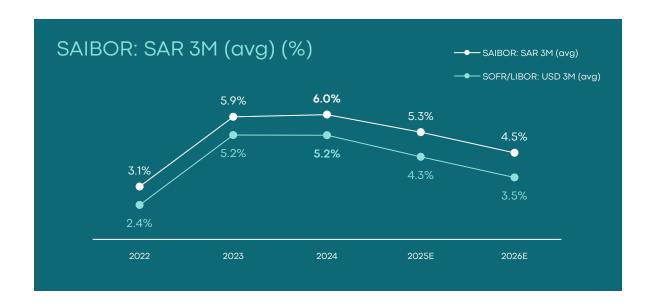


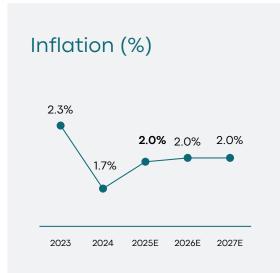
#### **Economic Outlook**

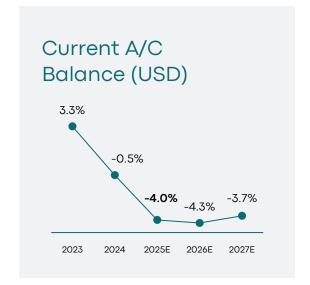
- Real GDP for Saudi Arabia is estimated to grow by 3.6% in 2025, an increase of 1.6ppts from 2024. Growth is expected to accelerate to 3.9% in 2026.
- Interest rates are expected to trend lower in 2025. The average 3M SAIBOR is forecasted at 5.3% for 2025, down from 6.0% in 2024.









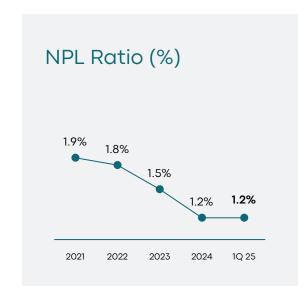


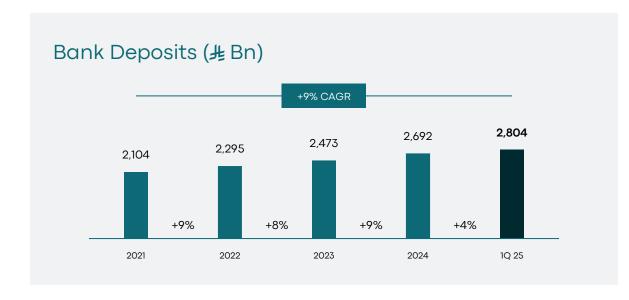
## The Saudi banking sector is well positioned for both resilience and growth

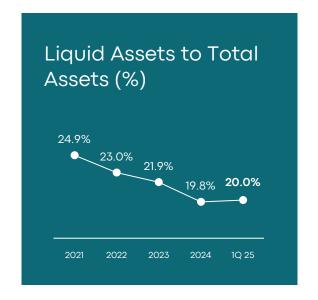
















In 2025, we aim to sustain strong momentum and drive progress across our core businesses, with a focus on enhancing our offerings to deliver greater client value



2025 Priority

Technology Infrastructure Modernization

Integrated Corporate
Portal

**Cost Optimization** 

Fee income boost

Branch Network
Transformation

BSF 2030 Strategy

Wholesale Banking

Expand FIG & MNC Coverage

Boost Global Transactions Services **Personal Banking** 

Scale Up in Affluent

Provide Superior Daily Banking Private Banking

Enhance Product and Value Propositions

Increase new customer acquisition

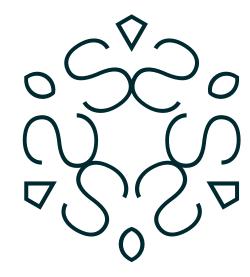
JB

Scale up financing and leasing

Enhance collaboration with Retail, Private and Wholesale banking

**BSF Capital** 

Leverage Opportunities in Capital Markets



# Our strategy is driven by ambitious aspirations for market position, profitability and customer experience



## Strategic Goals



## Position

Be among the top players in our target segments (Top 3 Market Share)



## Profitability

Focus on profitability and return on capital (ROE > COC)



## Customer Experience

Continued commitment to leading CX (NPS #1)

## Strategic Pillars

| Wholesale Banking                    | Personal Banking                             | Private Banking                          | JB   | BSF Capital                                  |
|--------------------------------------|--|--|--|--|
| Solidify market position             | Leverage segmentation and synergies          | Reinforce market<br>leadership           | Expand in new market segments                | Seize existing opportunities and grow        |
| Top 3 in Wholesale Banking<br>by ROE | Top 2 in Affluent Banking<br>by market share | #1 in Private Banking<br>by market share | Top 2 in Financing & Leasing by market share | Top 3 in Investment Banking<br>by Net Income |

## Strategic Enablers











Treasury



**Customer Experience** & Brand



Organizational Effectiveness & People

## Strategy execution progressing well across the various business pillars



Strategic Goals

**Focused Initiatives** 

**Progress** 

2Q25: 89%, 1Q25: 85%

2Q24: 72%

**Key Highlights** 

Wholesale Banking

Solidify market position

GTS revamp Expand FIG&MNC coverage

95%

1Q25: 91%

Delivered strong growth in government accounts

Activated high-impact strategic partnerships

Accelerating global expansion of FI's footprint

Maintained a sharp focus on fee-based growth

# Personal Banking

Leverage segmentation and synergies

Scale up affluent Provide superior daily banking

81%

1Q25:

Continued to enhance digital app features for an improved UX

**Executing Branch Transformation** 

Gaining traction in Affluent, e.g, Credit Card & Sports Pro League partnership

Solid momentum in Business Banking

## Private Banking

Reinforce market leadership

Broaden product suite Experience-centric rewards

100% 4024:

Launched a 3-year Private Banking program focused on introducing new products and services and accelerating sales

## Strategy execution progressing well across the various business pillars



Strategic Goals

**Focused Initiatives** 

**Progress** 

2Q25: 89%, 1Q25: 85%

2Q24: 72%

**Key Highlights** 

JB

Expand in new market segments

Digital acceleration Product diversification Brand repositioning

93%

1Q25: 90%

Optimized mobile app services

Modernized core systems

Increased digital adoption in auto lease and personal finance

Enhanced efficiency and margins

**BSF** Capital

Seize existing opportunities and grow

Synergize wealth mgmt.
Broaden advisory
Attractive investment
solutions

77%

1Q25: 70%

Capturing growing IPO opportunities

Advancing key partnerships across Private and Wholesale Banking

Sustaining strong momentum in real estate funds



# Good progress in the implementation of the three key strategic programs across the IT & Technology priorities



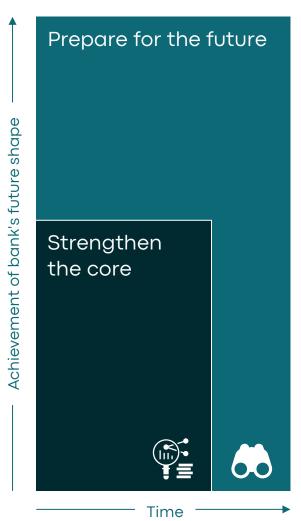
| Technology Infrastructure Upgrade            | Description  | 2025 Progress & Beyond  |
|--|--|---|
| Integrated<br>Corporate Portal               | New corporate platform supporting trade & supply chain services, and expanded liquidity and cash management solutions and services | <ul> <li>Phase 1 (Trade Services): On track for 3Q 2025 launch</li> <li>Phase 2 (Trade Loans, Trade AI): Planned for 1Q 2026</li> </ul>             |
| Omnichannel                                  | New high performance retail platform providing robust digital banking service and enhanced customer experiences and journeys       | <ul> <li>Retail Digital App: Successfully launched in 1Q 2025</li> <li>Additional feature releases: Scheduled throughout 2025</li> </ul>            |
| Core Banking System<br>(Corporate) Release 3 | Bank-wide core banking system to enable best-in-class customer experience with leading operational efficiency                      | <ul> <li>CBS Retail Deposits – Drop 1: Targeted for 3Q 2025 deployment</li> <li>CBS Corporate Loans – Drop 2: Planned for 1Q 2026 launch</li> </ul> |

BSF Earnings Presentation | 30/07/2025





... for both the mid-term and long-term future of the bank



Strengthen the core

Reposition the core business along the traditional banking boundaries for the medium-term

Retail, Private, JB: strategy directions defined

Wholesale, BSF Capital: next in focus



Prepare for the future

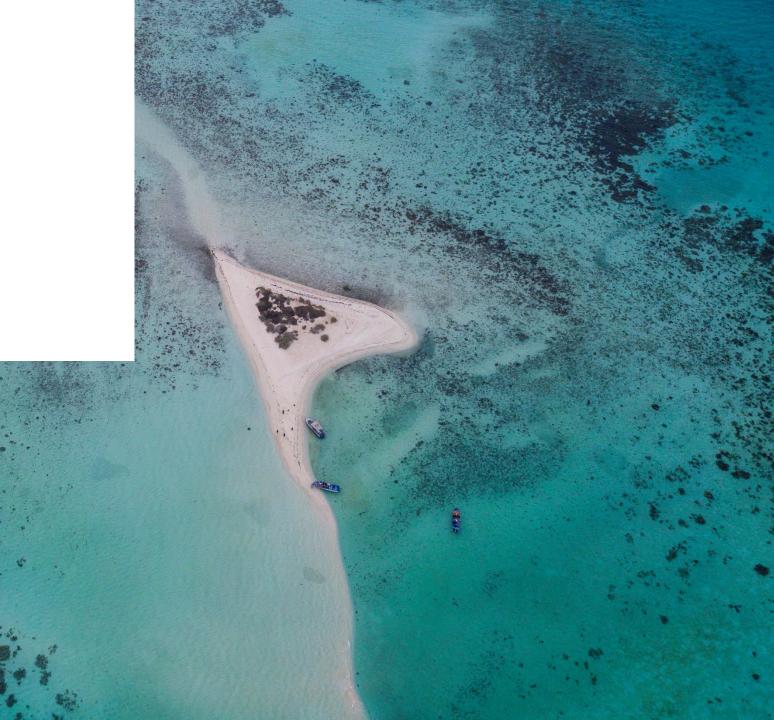
Explore and capitalize on future-proof business potential, even beyond traditional banking boundaries



# ESG Update

Investor Presentation 1H 2025

**W**BSF



# ESG is woven into our strategic fabric, driving with our business objectives while nurturing our environment, society, and governance



### ESG is Part of BSF DNA

BSF's ESG Pillars are born from within BSF's corporate mission and values

BSF's Recent ESG Highlights

 $\bigcirc$ 





Exemplifying the Highest Ethical and Governance Standards

Accelerating
Sustainable
Economic Growth

Creating a Thriving Workplace

<del>2</del>00



Serving our Clients

Protecting our Communities

BSF developed a set of **ESG KPIs** associated with the five key pillars of our ESG framework.

BSF maintained its position in the FTSE Russell Emerging ESG Index (as of July 2025)

BSF received certificate off membership as a constituent company in the FTSE4Good Index Series – designed to identify companies that demonstrates strong ESG practices measured against globally recognized standards.

Leveraging our strategic pillars at BSF, we intertwine core objectives with positive ESG impact, guided by our governance strength, and our environmental and community initiatives

## BSF achieves remarkable progress in boosting ESG ratings



**ESG** Ratings:

ESG Risk Rating Score by Sustainalytics

21.2

as of May 2024

A from 27.8 in 2023

S&P Global ESG Score

39.0

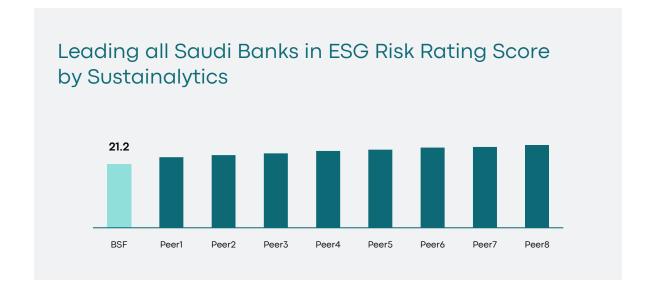
as of January 2025

A from 30 in 2023

MSCI ESG Rating

BBB
as of April 25

A from BB in 2022







## 20% net income growth YoY supported by the robust top line growth



## **Balance Sheet**

- Loan growth of 6% YoY, driven by both commercial (+4%) and consumer (+17%).
- Investments increased 13% YoY to manage IR risk while capturing higher yields.
- Deposit fell 7% YoY, from IBDs declining by -14%, partly offset by NIBDs growth of +2%.

Loans & Advances

209.9

# Billion

\* +6% year-on-year

Investments

62.8

Billion

↑ +13% year-on-year

## Income Statement

- Operating income increased by 14% from 12% interest income growth and 23% non-interest income growth.
- NIM improved by 3bps YoY and 4bps QoQ.
- Net income grew 20%, driven by higher operating income, partly offset by rising expenses.

Operating Income

5,317

# Million

14% year-on-year

## Improved cost of risk with comfortable capital and liquidity



## **Asset Quality**

- Marginally higher NPL ratio, due to higher NPL in commercial portfolio. Coverage ratio remains robust.
- Improved COR in the consumer and commercial book.

**NPL** Ratio

0.97%

▲ +3bps year-on-year

NPL Coverage

183.1%

▲ +21.3ppts year-on-year

Cost of Risk

0.50%

▼ -10bps year-on-year

## Capital & Liquidity

- Capital, funding and liquidity remain strong and comfortably within regulatory limits.
- YoY increase in NIBD ratio from decreased IBD deposits.

T1 Ratio

20.1%

+2.7ppts year-on-year

LCR

168%

▼ -19ppts year-on-year

NIBD % of Total Deposits

47.0%

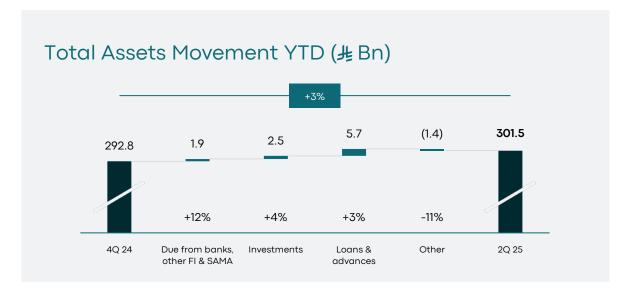
+4.2ppts year-on-year

## Balance sheet growth driven by loan growth and investments

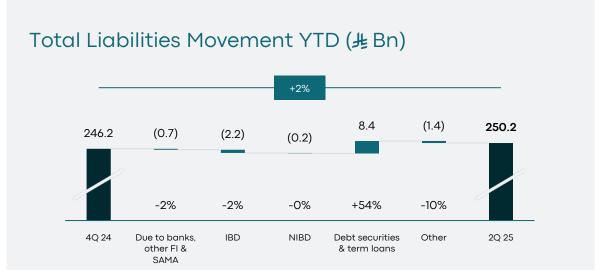


#### **Balance Sheet**

- Growth in total assets of 3% YTD, mainly driven by 3% loan growth, further aided by an increase in investments and interbank lending.
- The investment portfolio expanded by 4% YTD.
- Liabilities grew by 2% YTD led by 54% increase in debt securities and term loans.
- Total equity increased by 10% YTD from retained earnings generation and USD 650m Additional Tier 1 Capital issuance.







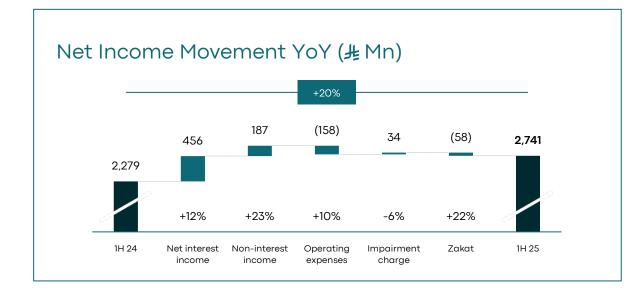
Net income grew 20% YoY from higher operating income, lower cost of risk and positive jaws

1

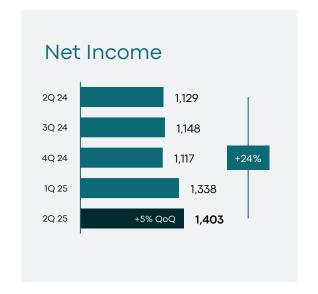
BSF

#### Income Statement

- Net income for 1H 2025 grew 20% YoY to № 2,741mn, from higher operating income lower cost of risk and positive jaws
- Total operating income increased driven by a 12% growth in net interest income and a 23% increase in non-interest income.
- Impairments improved 6% YoY.
- Quarterly net income increased by 24% YoY and by 5% QoQ to ±1,403mn.



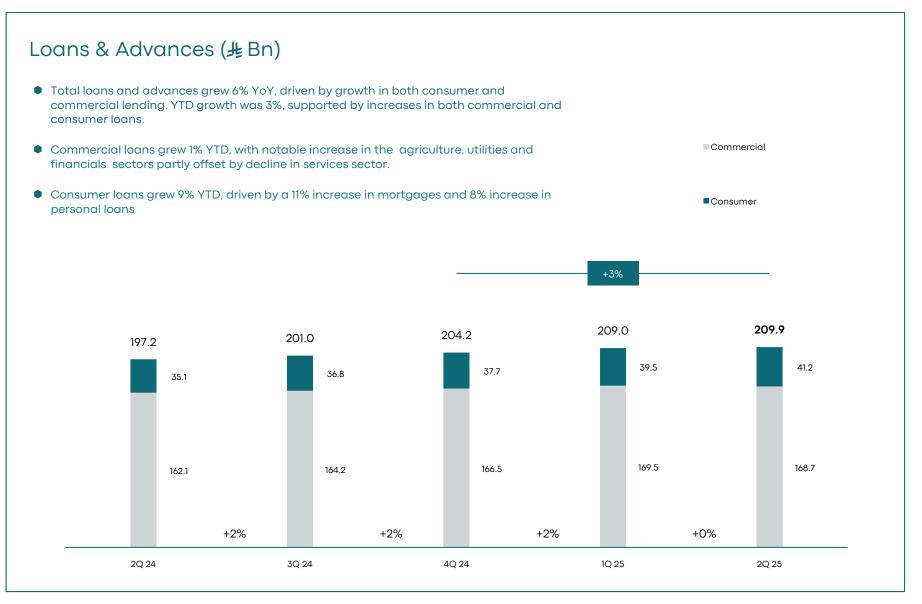
| 指 Mn                            | 1H 2025 | 1H 2024 | Δ%     | 2Q 2025 | 2Q 2024 | Δ%     |
|---------------------------------|---------|---------|--------|---------|---------|--------|
| Net interest income             | 4,314   | 3,858   | +12%   | 2,196   | 1,940   | +13%   |
| Non-interest income             | 1,002   | 815     | +23%   | 482     | 402     | +20%   |
| Operating income                | 5,317   | 4,674   | +14%   | 2,678   | 2,342   | +14%   |
| Operating expenses              | (1,740) | (1,582) | +10%   | (873)   | (809)   | +8%    |
| Pre-impairment operating income | 3,577   | 3,091   | +16%   | 1,805   | 1,533   | +18%   |
| Impairment charge               | (515)   | (550)   | -6%    | (236)   | (274)   | -14%   |
| Net income before zakat         | 3,061   | 2,542   | +20%   | 1,569   | 1,259   | +25%   |
| Zakat                           | (320)   | (263)   | +22%   | (166)   | (130)   | +28%   |
| Net income                      | 2,741   | 2,279   | +20%   | 1,403   | 1,129   | +24%   |
| ROAE                            | 11.24%  | 10.88%  | +36bps | 11.25%  | 10.72%  | +54bps |





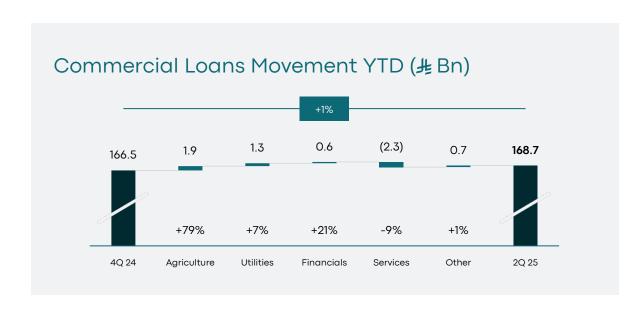


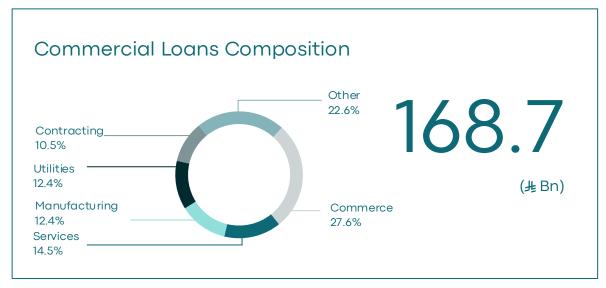


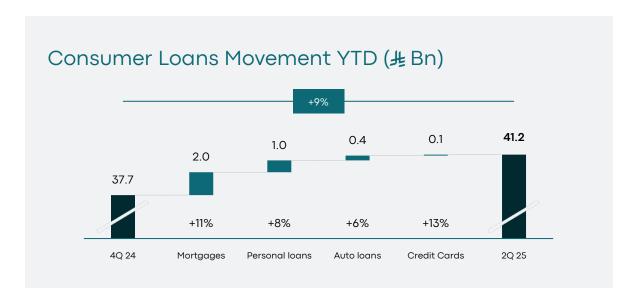


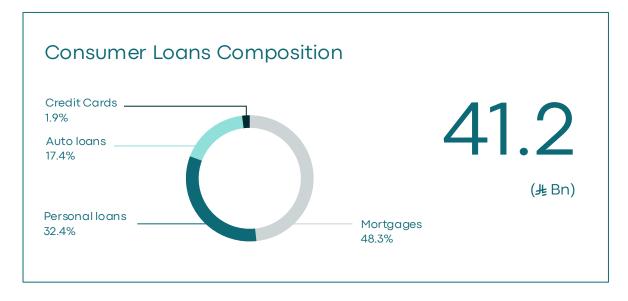
## Well-diversified portfolio in both commercial and consumer sectors







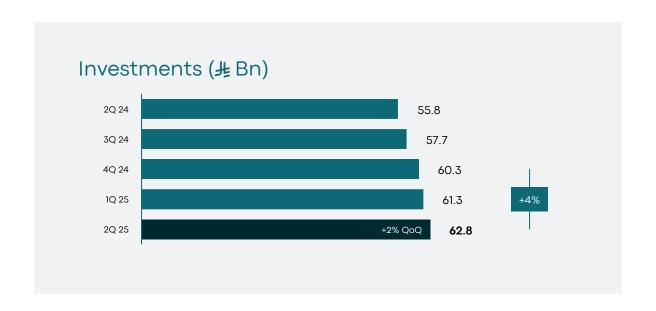


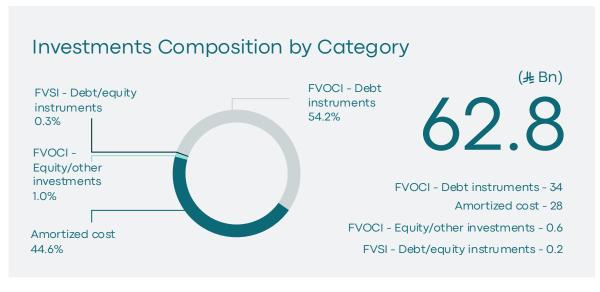


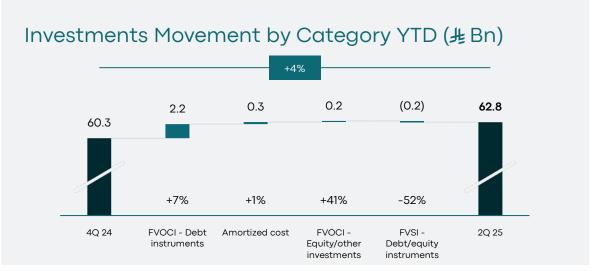


### Investments

- Investments increased by 4% YTD.
- The investment portfolio is of high quality with a significant portion being Saudi Government and investment grade.

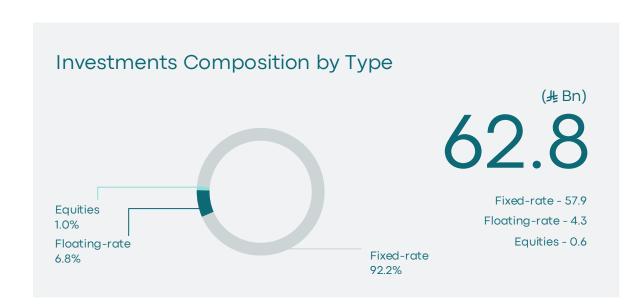


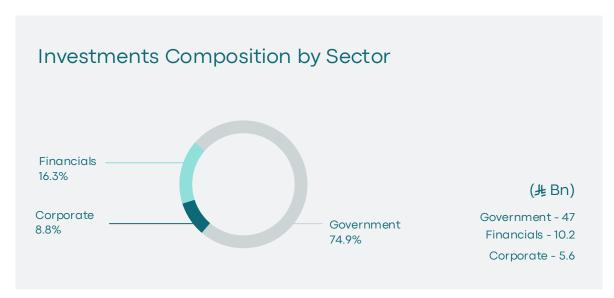


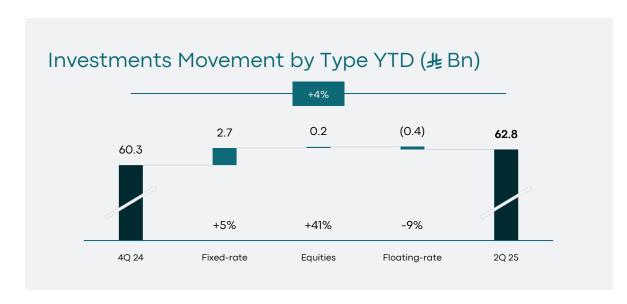


## High-quality investment portfolio









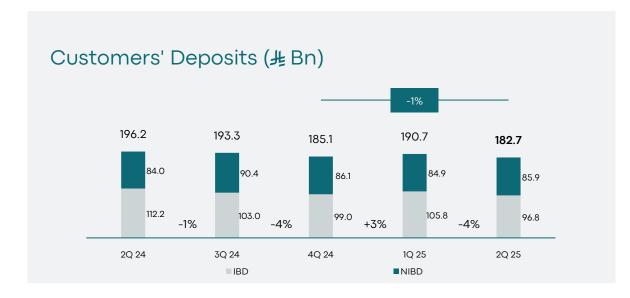


retail deposits

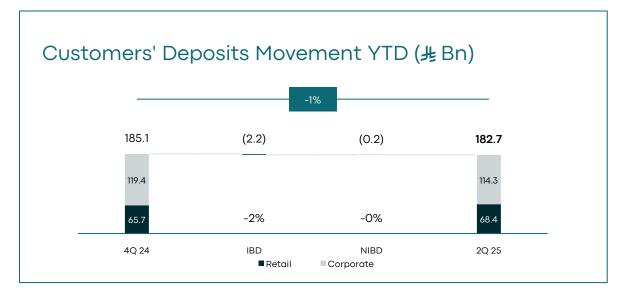


## Customers' Deposits

- Deposits fell by 1% YTD, driven by decrease in IBDs.
- IBDs decreased by 2% YTD, due to lower corporate deposits, and NIBDs declined marginally as inflows from retail deposits were offset by a decline in corporate deposits.
- As of 30 June 2025, 47% of deposits were non-interest bearing, an increase of ~2.5ppts compared to the previous quarter.







## Efficient and diversified funding structure to support growth



## **Funding Structure**

- BSF's funding is largely comprised of customers' deposits which represented 73% of total liabilities and 61% of total liabilities and equity as of 30 June 2025.
- BSF has a proven track record of accessing other funding options including local and international debt capital markets.
- During the 1H 2025, the Bank issued debt securities totaling ~\$ 1792 million and a term loan of £1,500 million.

#### Funding Structure Overview\* (其 Bn) 68% 289.1 2Q 24 3Q 24 67% 292.8 4Q 24 63% 1Q 25 63% 303.0 301.5 2Q 25 61% Customers' deposits Equity attributable to shareholders Due to banks, other FI & SAMA ■ Debt securities & term loans Other liabilities ■Tier1sukuk

## Successful Track Record in Accessing Local and International Capital Markets

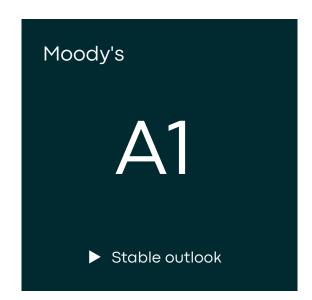
| Issuance<br>Date` | Issuance<br>Amount (Mn) | Туре                   | Maturity/Call        | Pricing         |
|-------------------|-------------------------|------------------------|----------------------|-----------------|
| 2020              | SAR 5,000               | SAR Tier 1 Issuance    | PerpNC 2025          | 4.50%           |
| 2022              | USD 700                 | Bond                   | Nov 2027             | 5.50%           |
| 2022              | USD 500                 | Term loan facility     | Dec 2025             | SOFR+70bps      |
| 2023              | USD 900                 | Sukuk                  | May 2028             | 4.75%           |
| 2023              | USD 50                  | Term loan facility     | Dec 2025             | SOFR+70bps      |
| 2023              | USD 100                 | Sukuk                  | Jul 2027             | 5.47%           |
| 2023              | USD 50                  | Bond                   | Nov 2026             | SOFR+115bps     |
| 2024              | USD 700                 | Sukuk                  | Jan 2029             | 5.00%           |
| 2024              | USD 140                 | Bond                   | May 2029-May<br>2031 | Various         |
| 2024              | USD 250                 | Term loan facility     | Mar 2027             | SOFR+90bps      |
| 2024              | SAR 3,000               | SAR Tier 1 Issuance    | PerpNC 2029          | 6.00%           |
| 2024              | USD 750                 | Bond                   | Nov 2029             | SOFR+100bps     |
| 2024              | USD 15                  | Term loan facility     | Dec 2029             | SOFR+130bps     |
| 2025              | USD 750                 | Sukuk                  | Jan 2030             | 5.375%          |
| 2025              | USD 95                  | Bond                   | Dec 2029-Mar<br>2032 | Various         |
| 2025              | SAR 1,500               | Bilateral Loan         | Mar 2028             | SIBOR 3m+45bps  |
| 2025              | USD 926.5               | Certificate of Deposit | Aug 2025-Jun<br>2026 | Fixed 4.5%-4.7% |
| 2025              | USD 20                  | Bond                   | Jun 2032             | SOFR+150bps     |
| 2025              | USD 650                 | Tier 1 issuance        | PerpNC 2030          | 6.375%          |

## Strong credit ratings and stable maturity profile

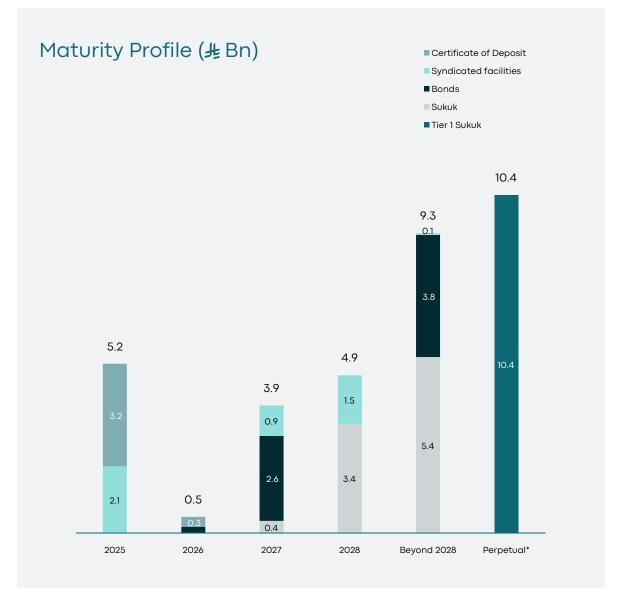










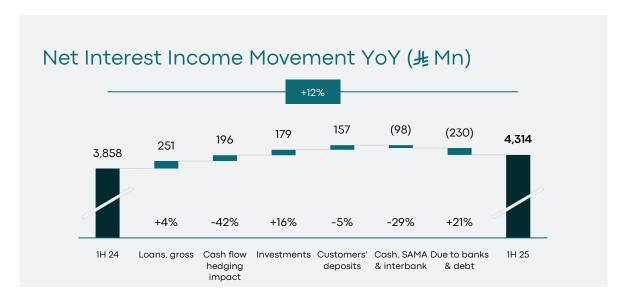


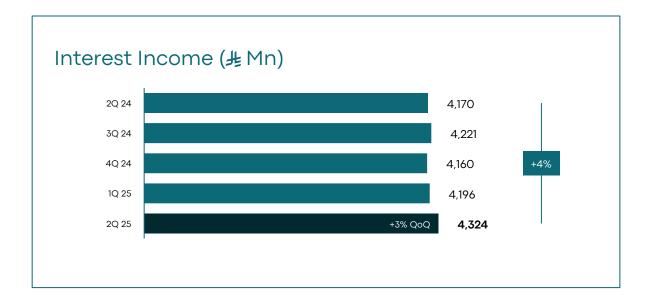
## 12% growth in NII driven by earning assets growth and modest margin expansion

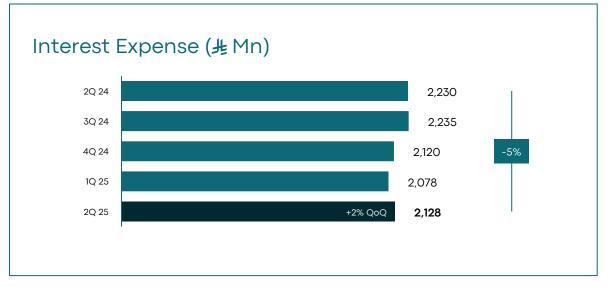


#### Net Interest Income

- NII for 1H 2025 increased by 12% YoY to № 4,314mn, driven by 11% average earnings assets growth and modest margin expansion.
- Interest income rose 7% YoY to £8,520mn in 1H 2025, while funding costs rose by 2% to £4,206mn.
- On a sequential basis, funding costs increased by 2% QoQ, while interest income increased by 3%.





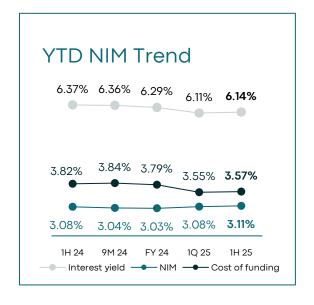


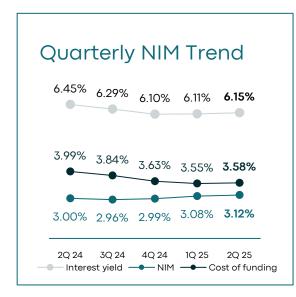
## YoY and sequential margin improvement

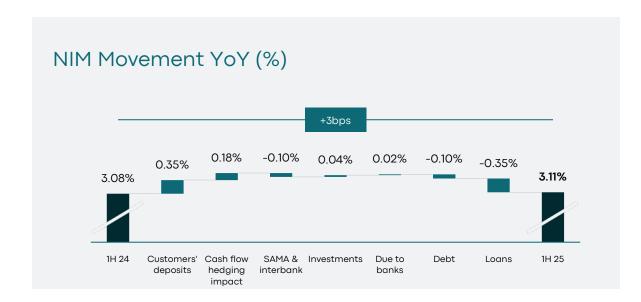


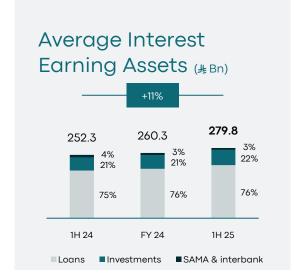
## **Net Interest Margin**

- The NIM expanded 3bps YoY to 3.11%, driven by a lower cost of funding, offset by lower interest yields following rate cuts, with the impact of hedging providing additional support.
- Interest yield declined by 23bps YoY to 6.14%, while funding costs decreased by 25bps YoY to 3.57% in 1H 2025
- On a sequential basis, quarterly NIM improved by 4bps.









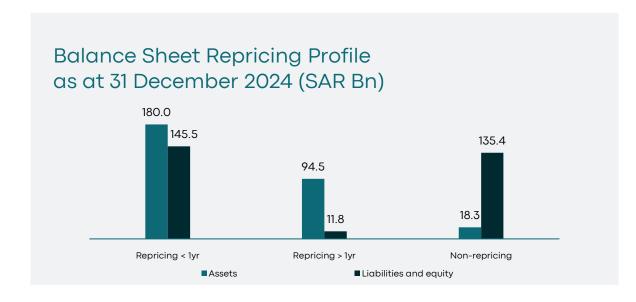


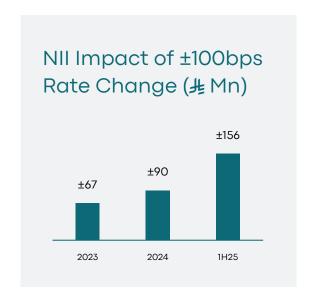
# BSF has limited sensitivity to interest rate changes



#### NIM Sensitivity

- As of 30 June 2025, BSF estimates a 1-year NIM sensitivity of a 100bps rates change at ±5bps; this would translate into a # ±156mn NII delta.
- The net open short-term IR position arising from on-balance sheet items reflects BSF's corporate DNA (excess of floating rate assets).
- BSF mitigates its IR risk exposure through a combination of on-and off-balance sheet instruments, incl. cash-flow hedges. The CFH outstanding position is driven by the evolution of BSF's balance sheet structure, IR risk appetite & structural market trends.
- The notional amount of cash flow hedges declined by 16% year-over-year, driven by an increase in fixed investments, which has resulted in a natural hedge to mitigate interest rate risk.









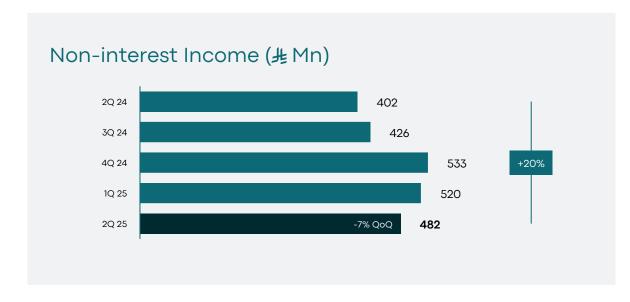


# Non-interest income increased 23% YoY on higher investment and exchange income

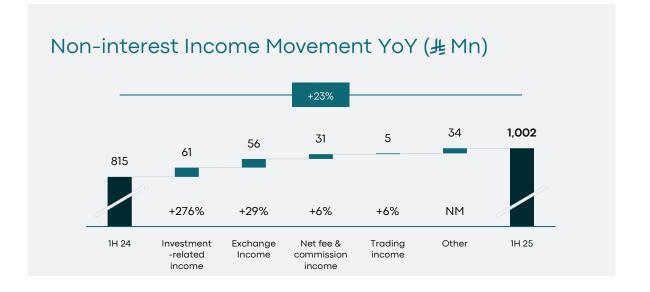


#### Non-Interest Income

- 2Q 2025 non-interest income decreased 7% QoQ, driven by lower trading and investment related income, partly offset by higher net fee and commission income.



| 非 Mn                        | 1H 2025 | 1H 2024 | Δ%    | 2Q 2025 | 2Q 2024 | Δ%   |
|-----------------------------|---------|---------|-------|---------|---------|------|
| Fee & commission income     | 859     | 823     | +4%   | 433     | 458     | -5%  |
| Fee & commission expenses   | (316)   | (311)   | +2%   | (152)   | (194)   | -21% |
| Net fee & commission income | 543     | 512     | +6%   | 281     | 264     | +6%  |
| Exchange Income             | 249     | 193     | +29%  | 128     | 93      | +38% |
| Trading income              | 93      | 88      | +6%   | 23      | 28      | -18% |
| Banking-related income      | 885     | 793     | +12%  | 432     | 386     | +12% |
| Investment-related income   | 83      | 22      | +276% | 21      | 16      | +28% |
| Other income                | 34      | 0       | NA    | 29      | 0       | NA   |
| Non-interest income         | 1,002   | 815     | +23%  | 482     | 402     | +20% |



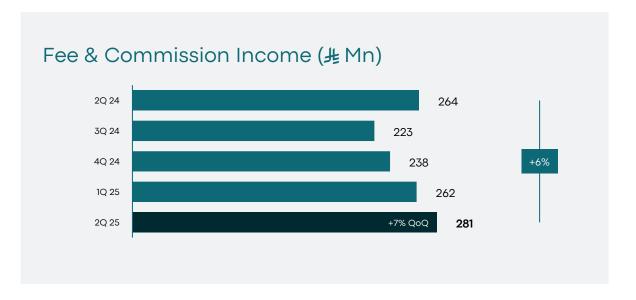
Fee & commission income increased 6% YoY, mainly from improved trade finance and brokerage & asset management income

W E

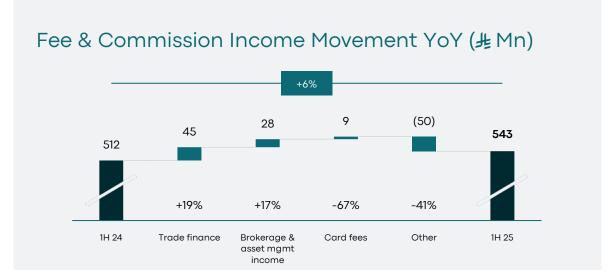
Fee & Commission Income

- A 6% YoY increase in non-funded exposure positively impacted fee and other income.









# Operating expenses rose 10% YoY on higher G&A and remained broadly stable QoQ

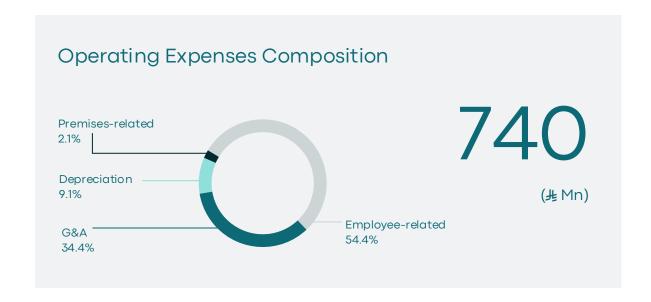


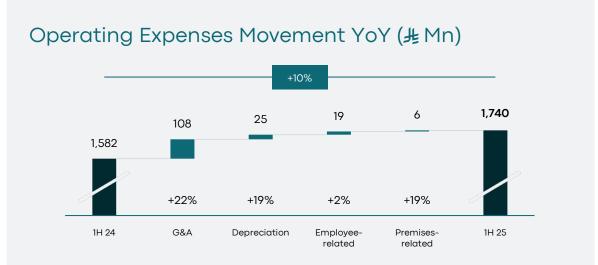
## **Operating Expenses**

- Operating expenses increased 10% YoY to £1,740mn in 1H 2025 mainly due to increased general and administrative expenses.
- Cost to income ratio decreased by 1.1 ppts YoY to 32.7% in 1H 2025 from 33.9% in 1H 2024.
- At the same time, operating expenses as a percentage of average interest-earning assets (AIEA) decreased only marginally by 1bps YoY to 1.24% for 1H 2025, driven by an 11% expansion of AIEA relative to a 10% expense growth.
- On a sequential basis, operating expenses increased by 1% QoQ due to increased depreciation.









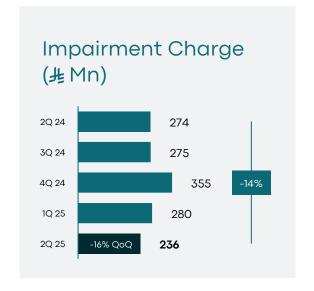
Cost of risk decreased by 10bps YoY to 0.50% for 1H 2025, driven by lower commercial

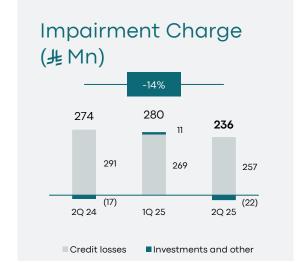
charges and overall portfolio growth

# Impairment Charge

- The total impairment charge for 1H 2025 decreased by 6% YoY to № 515mn, from lower commercial impairments, partly offset by minor increase in consumer impairments and investments & other impairments. In combination with healthy loan growth, this resulted in a 10bps YoY improvement in cost of risk to 0.50% for 1H 2025.
- On a sequential basis, impairments declined by 16%, driven by commercial charge and investments & other impairments decline.







Commercial COR

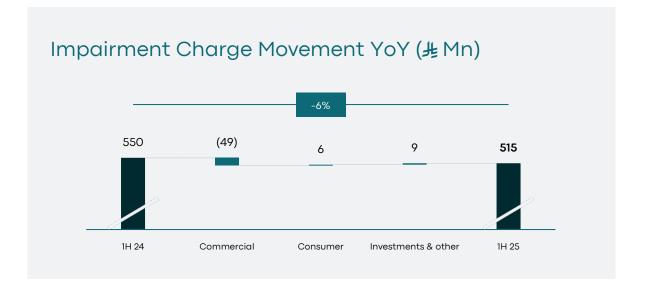
0.45%

▼ -11bps year-on-year

Consumer COR

O.69%

-8bps year-on-year

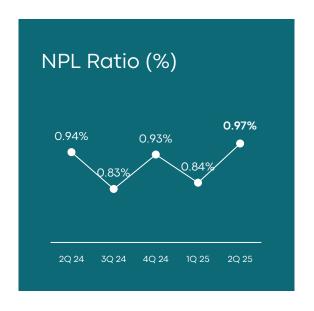


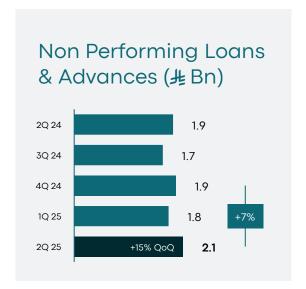
# Credit quality remains strong with modest increase in NPL ratio with robust coverage

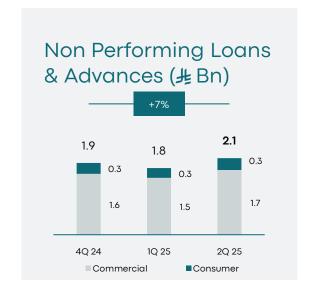


#### **NPL** Ratio

• The NPL ratio increased 3bps YTD to 0.97% as NPLs increased by 7% relative to 3% gross loan growth.





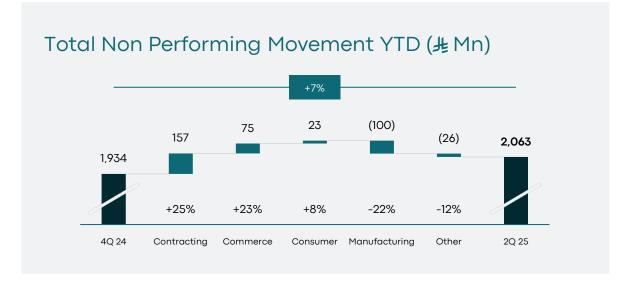


Commercial NPL Ratio

1.01%

▲ +5bps year-to-date

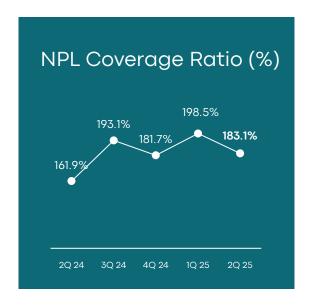


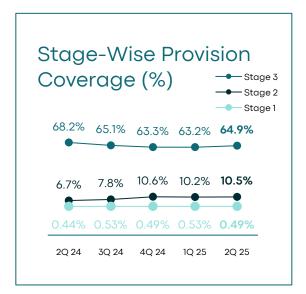


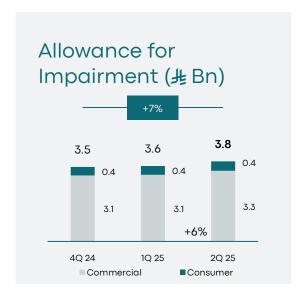


#### **NPL** Coverage

- The NPL coverage ratio improved by 1.4ppts YTD to 183.1%, attributed to enhancements mainly in consumer coverage.
- Stage 3 coverage experienced an increase of 1.6ppts YTD to 64.9%, stage 2 coverage decreased by 15bps to 10.5%, while stage 1 coverage remained stable.

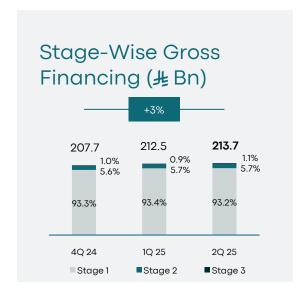


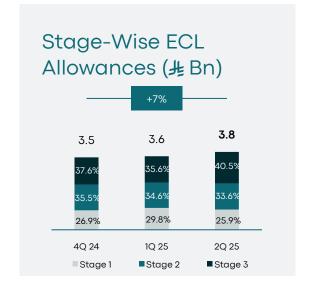




► +0.9ppts year-to-date



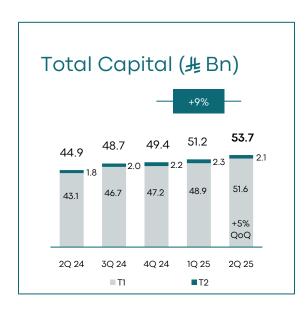




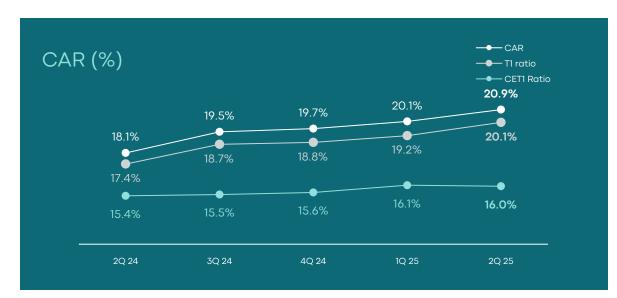
# Strong capital ratios

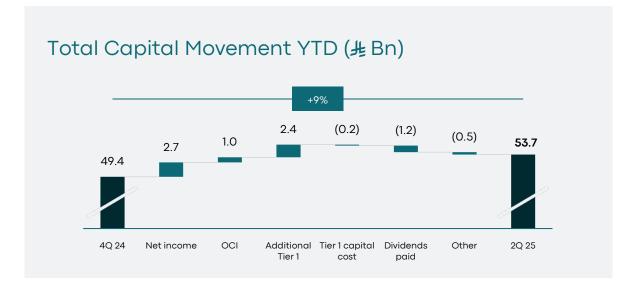


- RWAs increased by 2% YTD to <u>\$\pm\$\$ 256.7bn.</u>
- CAR was at 20.9% and the Tier 1 ratio at 20.1% as of 30 June 2025, boosted by ATI issuance.









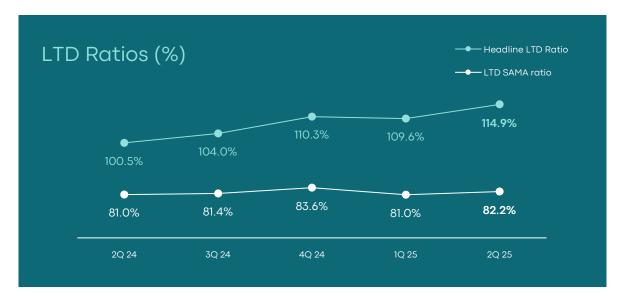
# Liquidity remains strong and comfortably within regulatory limits



## Liquidity

- LCR increased by 5.8 ppts YTD to 168% during 1H 2025.
- NSFR rose by 2ppts YTD to 116% as of 30 June 2025.
- The SAMA regulatory LTD ratio decreased 1.4 ppts YTD to 82.2% as of 30 June 2025, while the headline ratio stood at 114.9%.













# Saudi Arabia's real GDP is expected to improve, alongside expectations of a gradual decline in interest rates





# Loan growth outlook was revised in line with pipeline, while margin and efficiency drivers continue to support profitability

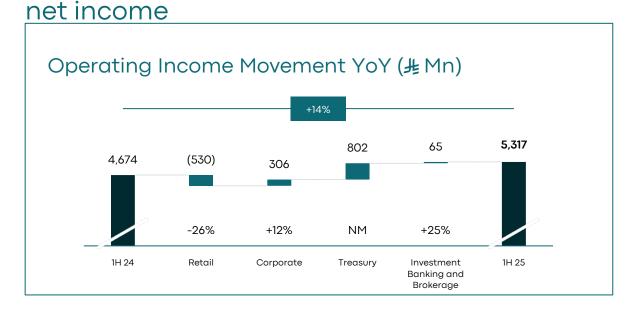


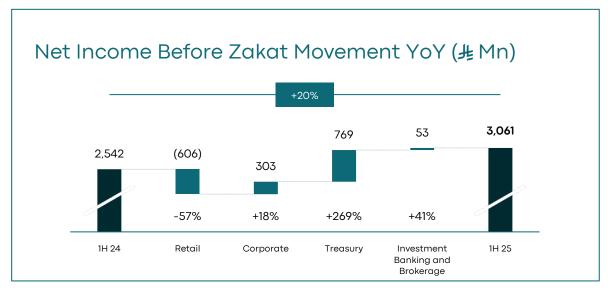
| Metric                      | 1H 2025 Outcome          | 2025 Guidance         | Guidance Drivers  |
|-----------------------------|--------------------------|-----------------------|---|
| Loans &<br>Advances Growth  | +2.8% YTD<br>#Bn 209.9   | High single<br>digits | The guidance was revised to reflect a conservative view after modest first-half growth and some expected pickup in the second half, in line with the current pipeline.                              |
| Net Interest<br>Margin      | 3.11%<br>+3 bps YOY      | 3.05 - 3.15%          | NIM expected to be driven by volume growth in NIBDs and lending.  Declining rates may impact asset yields, but funding costs and CFH are expected to provide an offsetting benefit.                 |
| Cost of Risk                | 50bps<br>-10 bps YOY     | 50-60bps              | Cost of risk expected to remain stable at higher balance sheet levels, supported by a resilient credit environment.   |
| Cost to Income<br>Ratio     | 32.7%<br>▼ -1.1 ppts YOY | <33%                  | Guidance reflects disciplined cost management, with a focus on containing staff-related expenses, while other G&A costs include investments in marketing, locations, and business volume expansion. |
| Return<br>on Equity         | 11.2%  +36 bps YOY       | 11-12%                | ROE guidance is supported by higher net interest income, increased fee generation, and disciplined operating and risk cost containment.   |
| Core Equity Tier 1<br>Ratio | 16.0%<br>+40 bps YTD     | >15%                  | Capital ratios are expected to remain stable through retained earnings, balancing growth-related capital consumption.   |

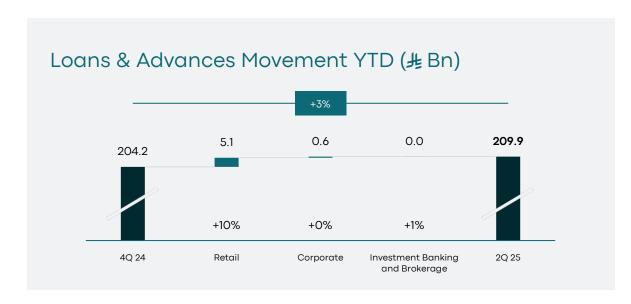


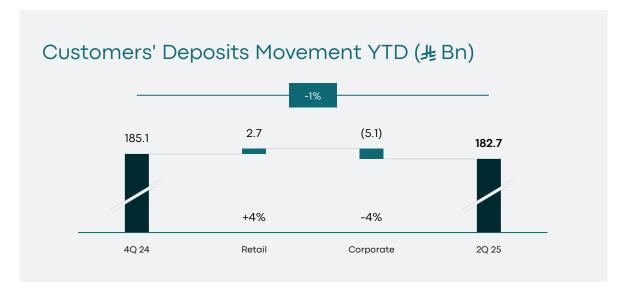
Profitability driven by growth in Treasury and Corporate partly offset by lower Retail







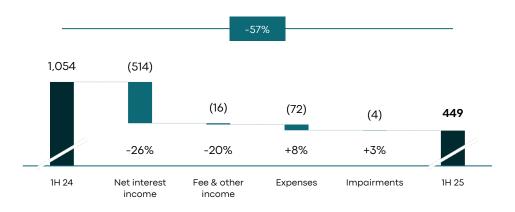




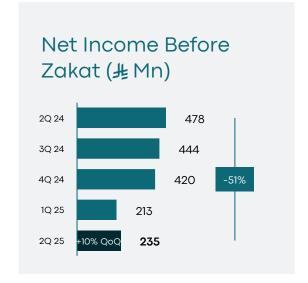
# Retail Segment: Lower net income YoY driven mainly by reduced net interest income



#### Net Income Before Zakat Movement YoY (非Mn)







| <b>业Mn</b>                      | 1H 2025 | 1H 2024 | Δ%   | 2Q 2025 | 2Q 2024 | Δ%    |
|---------------------------------|---------|---------|------|---------|---------|-------|
| Net interest income             | 1,464   | 1,978   | -26% | 745     | 1,000   | -26%  |
| Fee & other income              | 62      | 78      | -20% | 41      | 16      | +162% |
| Total operating income          | 1,526   | 2,056   | -26% | 785     | 1,016   | -23%  |
| Expenses                        | (930)   | (858)   | +8%  | (457)   | (472)   | -3%   |
| Pre-impairment operating income | 596     | 1,198   | -50% | 328     | 544     | -40%  |
| Impairments                     | (147)   | (143)   | +3%  | (92)    | (65)    | +41%  |
| Net income before zakat         | 449     | 1,054   | -57% | 235     | 478     | -51%  |

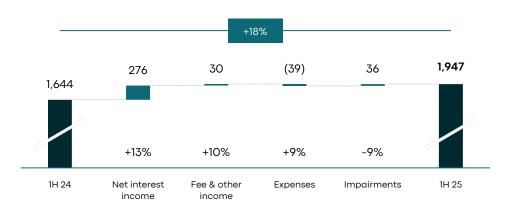




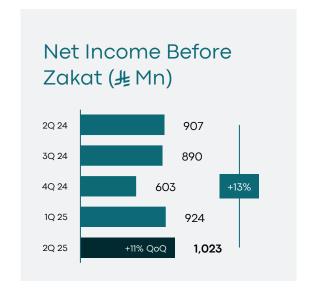
# Corporate Segment: Increased profitability from net interest income growth



#### Net Income Before Zakat Movement YoY (非Mn)







| 业 Mn                            | 1H 2025 | 1H 2024 | Δ%   | 2Q 2025 | 2Q 2024 | Δ%   |
|---------------------------------|---------|---------|------|---------|---------|------|
| Net interest income             | 2,437   | 2,161   | +13% | 1,230   | 1,127   | +9%  |
| Fee & other income              | 328     | 298     | +10% | 165     | 168     | -2%  |
| Total operating income          | 2,765   | 2,459   | +12% | 1,394   | 1,295   | +8%  |
| Expenses                        | (449)   | (410)   | +9%  | (231)   | (185)   | +25% |
| Pre-impairment operating income | 2,316   | 2,048   | +13% | 1,163   | 1,110   | +5%  |
| Impairments                     | (368)   | (404)   | -9%  | (140)   | (202)   | -31% |
| Net income before zakat         | 1,947   | 1,644   | +18% | 1,023   | 907     | +13% |



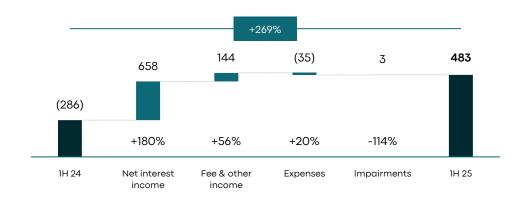


Treasury Segment: Net income growth led by turnaround in NII and increased fee &

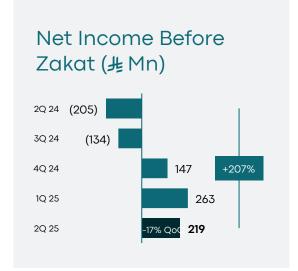
other income



#### Net Income Before Zakat Movement YoY (非Mn)







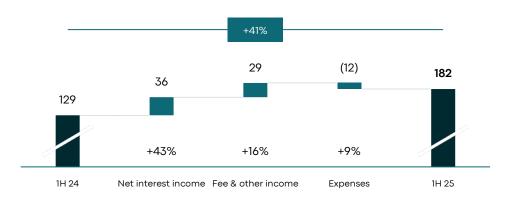
| 业 Mn                            | 1H 2025 | 1H 2024 | Δ%    | 2Q 2025 | 2Q 2024 | Δ%    |
|---------------------------------|---------|---------|-------|---------|---------|-------|
| Net interest income             | 293     | (365)   | +180% | 159     | (228)   | +170% |
| Fee & other income              | 402     | 258     | +56%  | 174     | 113     | +53%  |
| Total operating income          | 695     | (107)   | +750% | 332     | (115)   | +390% |
| Expenses                        | (212)   | (177)   | +20%  | (109)   | (84)    | +30%  |
| Pre-impairment operating income | 482     | (284)   | +270% | 223     | (198)   | +212% |
| Impairments                     | 0       | (2)     | +114% | (4)     | (6)     | -44%  |
| Net income before zakat         | 483     | (286)   | +269% | 219     | (205)   | +207% |



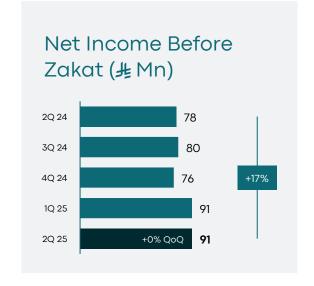
Investment Banking and Brokerage Segment: YoY profitability improved supported by higher interest income and fee & other income



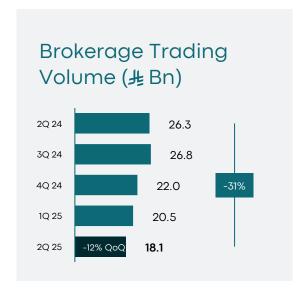
#### Net Income Before Zakat Movement YoY (非Mn)







| 非 Mn                            | 1H 2025 | 1H 2024 | Δ%   | 2Q 2025 | 2Q 2024 | Δ%   |
|---------------------------------|---------|---------|------|---------|---------|------|
| Net interest income             | 120     | 84      | +43% | 63      | 41      | +54% |
| Fee & other income              | 210     | 182     | +16% | 103     | 105     | -2%  |
| Total operating income          | 331     | 266     | +25% | 167     | 146     | +14% |
| Expenses                        | (149)   | (136)   | +9%  | (76)    | (68)    | +11% |
| Pre-impairment operating income | 182     | 129     | +41% | 91      | 78      | +17% |
| Net income before zakat         | 182     | 129     | +41% | 91      | 78      | +17% |

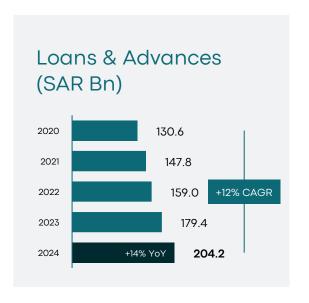






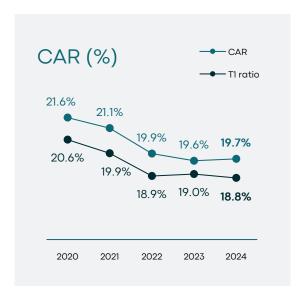
## **Balance Sheet Metrics**

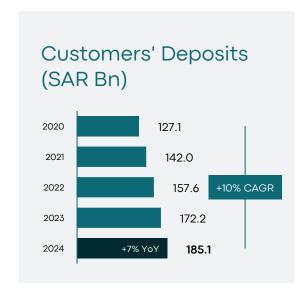


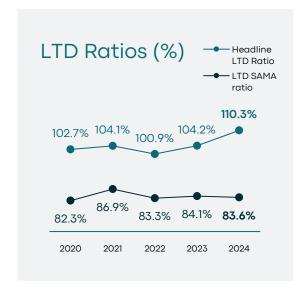


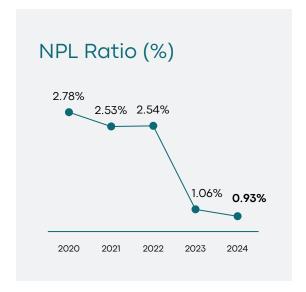


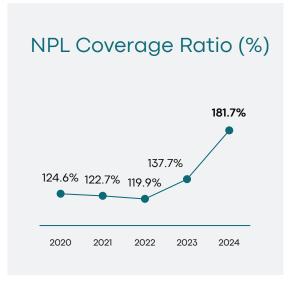








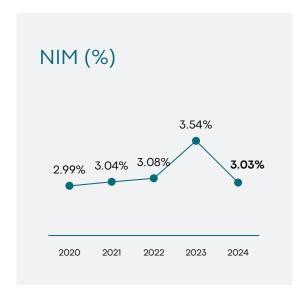


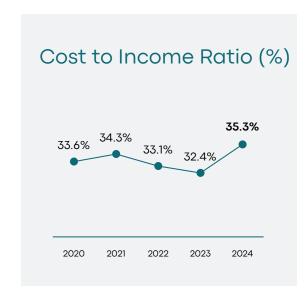


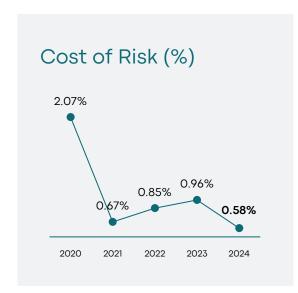
## Income Statement Metrics

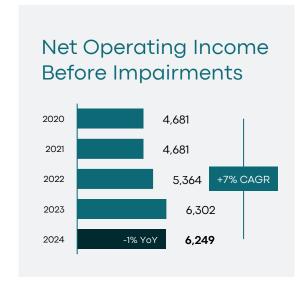


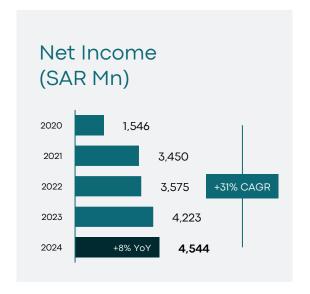


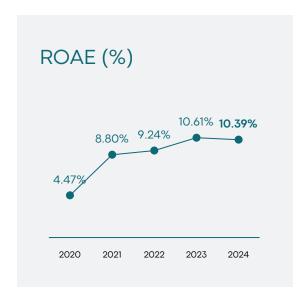


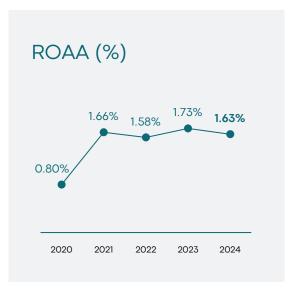












# Appendix Investor Presentation 1H 2025 **ØBSF**

# Please contact the Investor Relations team for additional information or download BSF's IR App



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**BSF IR Website** 

Find our financial disclosures:

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# BSF Investor Relations App:







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